



# Hiwin Technologies Corp.

## 2019 Q3 Investor Conference

**Mr. Johnson Chiang**  
Senior Manager  
November 12, 2019



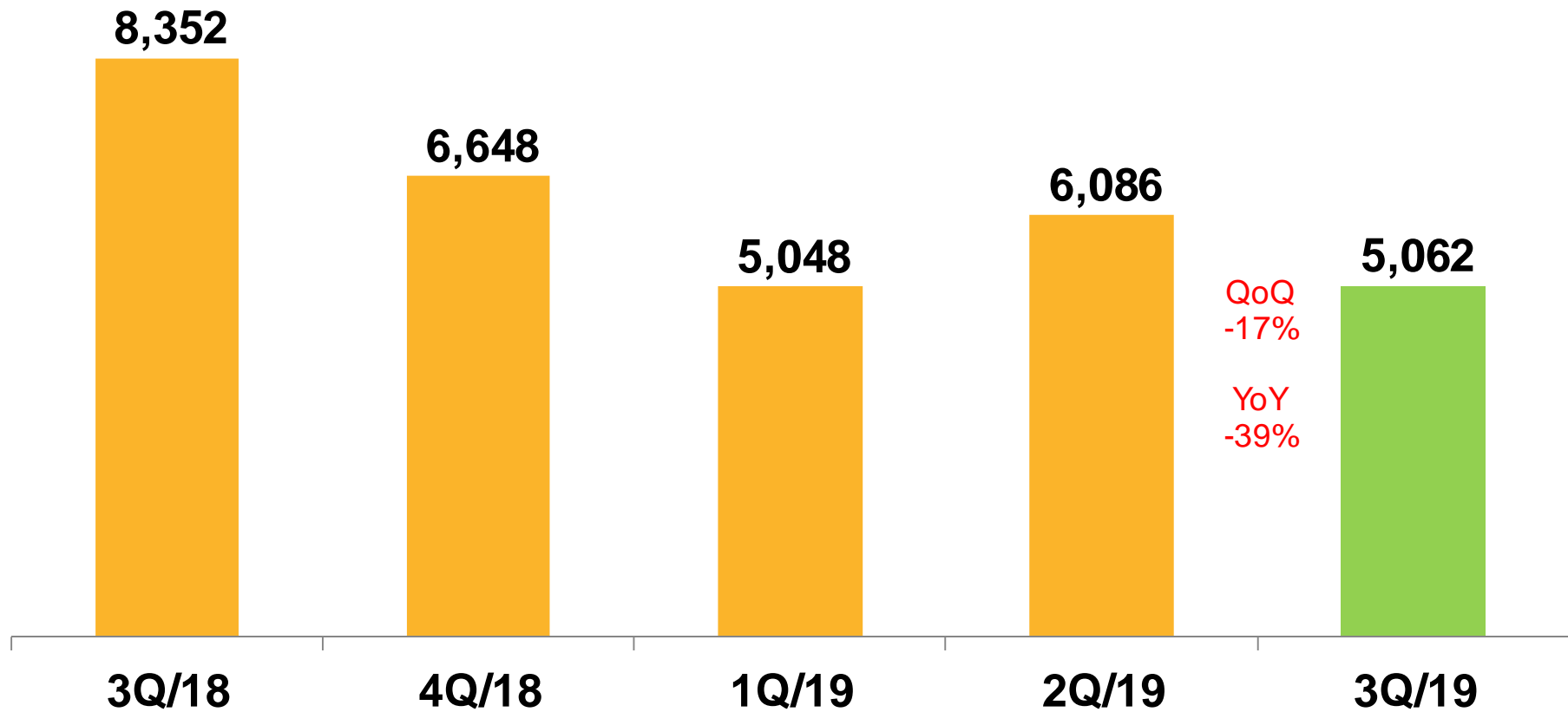
# Agenda

1. Management Performance
2. Honors and Awards

# 1. Management Performance (1/11)

## ● Sales

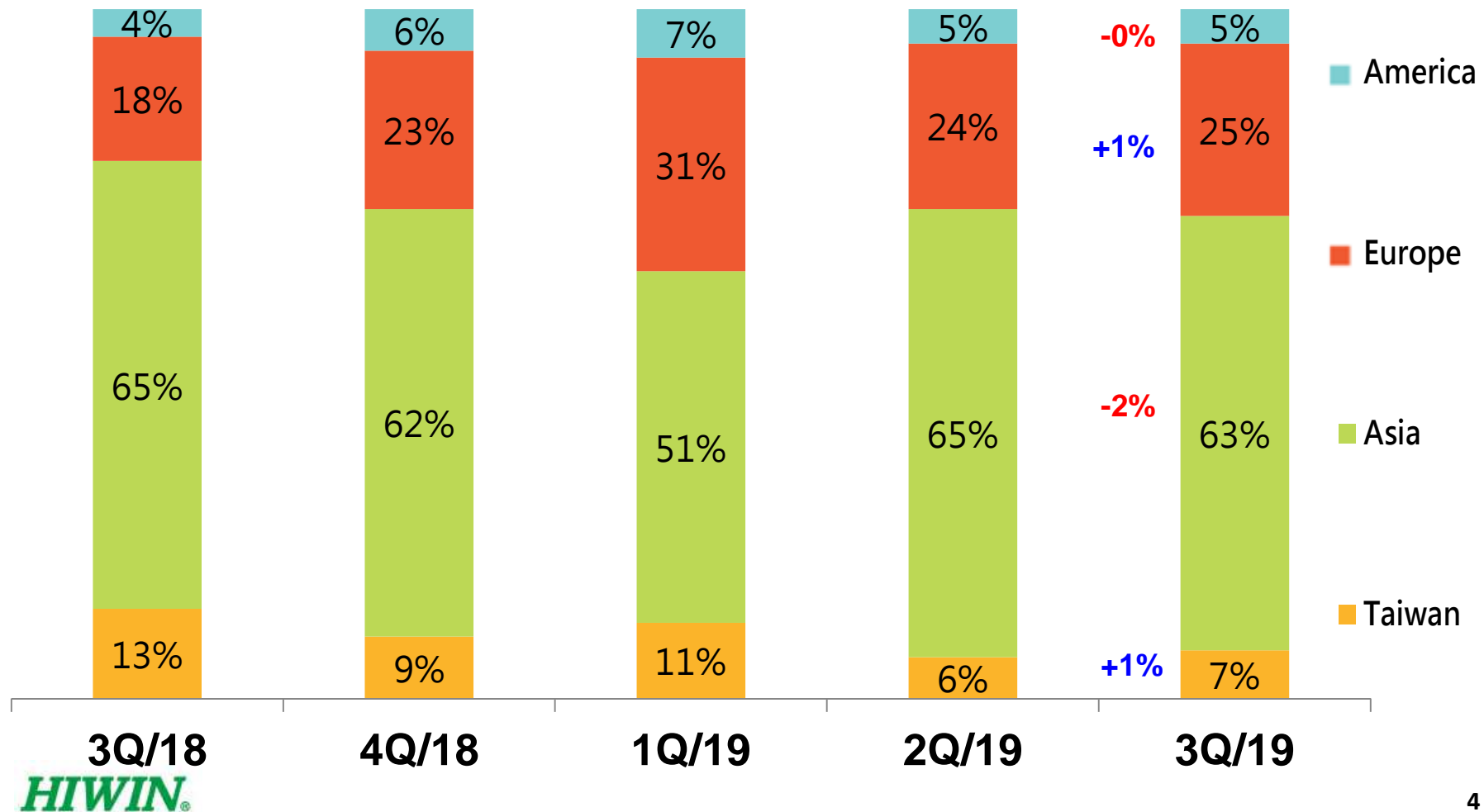
Unit: NT\$ million



# 1. Management Performance (2/11)

## ● Sales by Regions

Unit: %

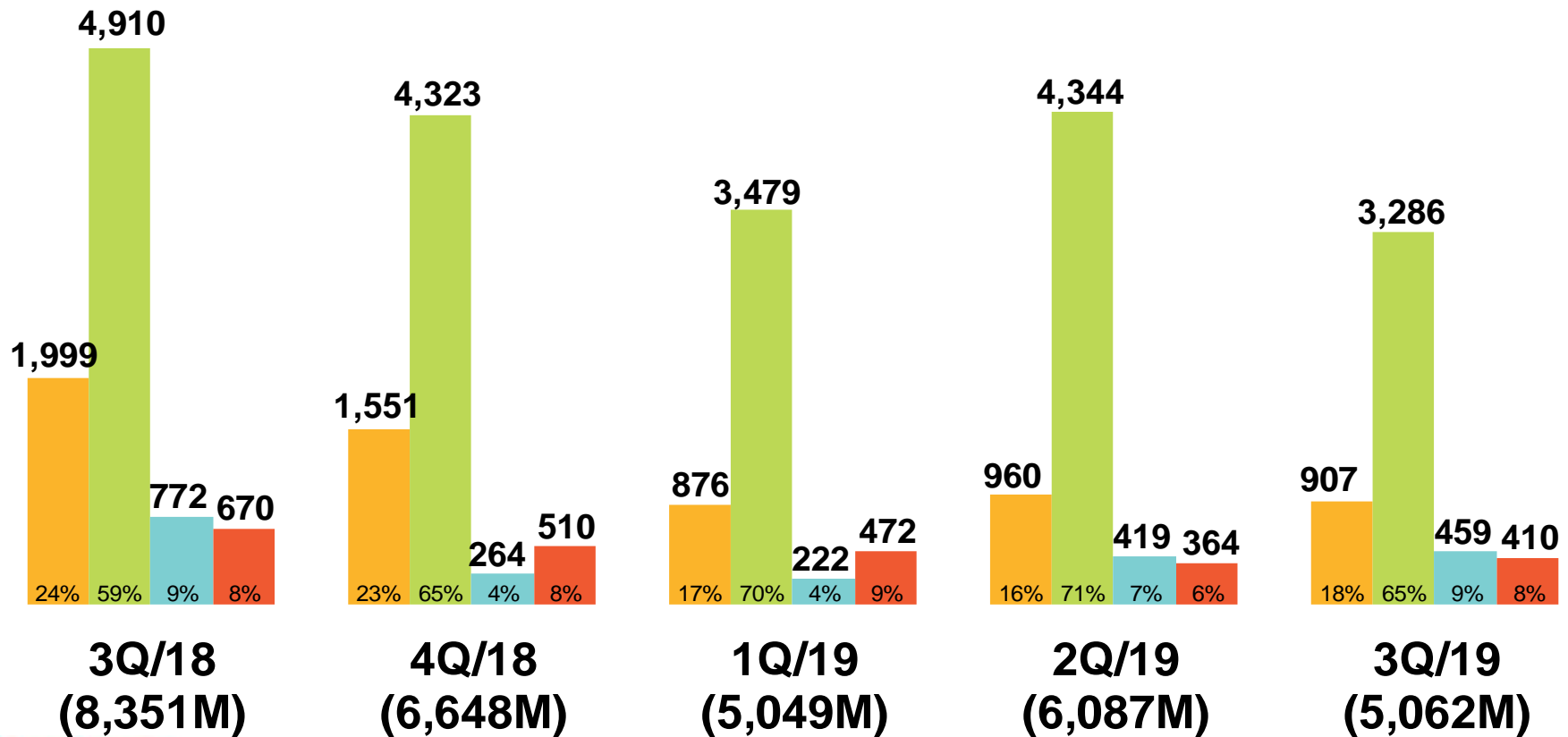


# 1. Management Performance (3/11)

## ● Sales by Products

Unit: NT\$ million

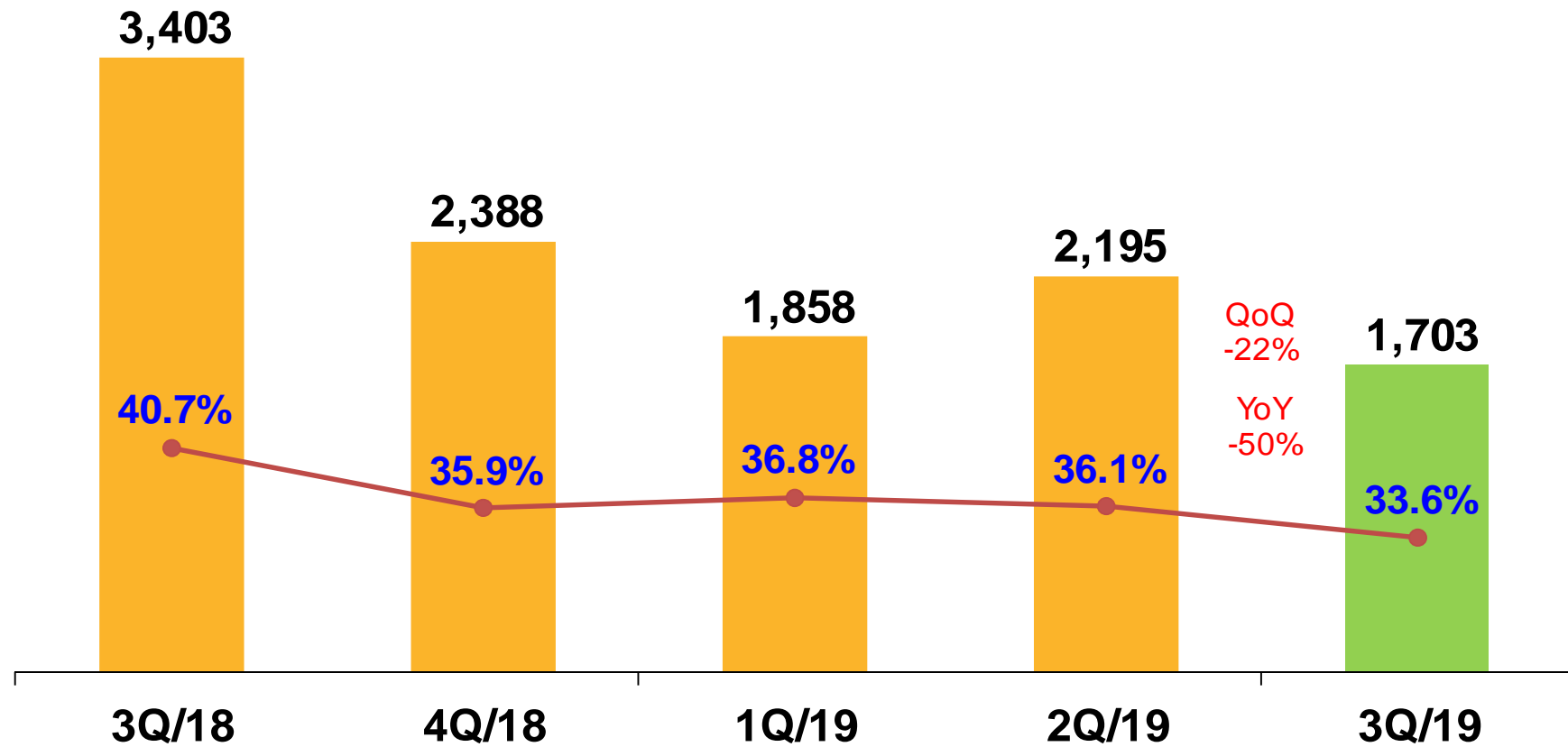
■ Ballscrew ■ Linear Guideway ■ Industrial Robot ■ Others



# 1. Management Performance (4/11)

## ● Gross Profit

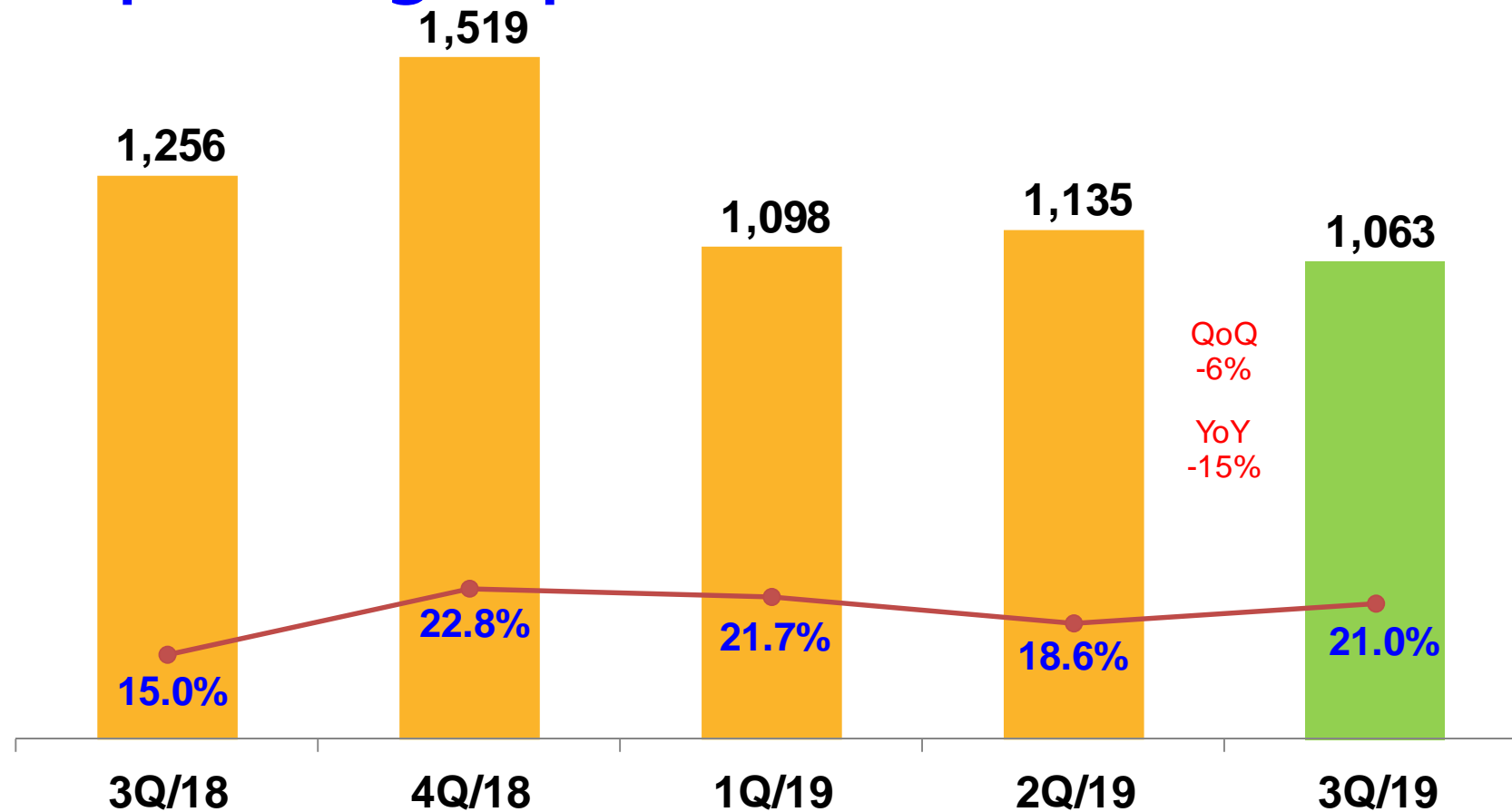
Unit: NT\$ million; % of Sales



# 1. Management Performance (5/11)

## ● Operating Expenses

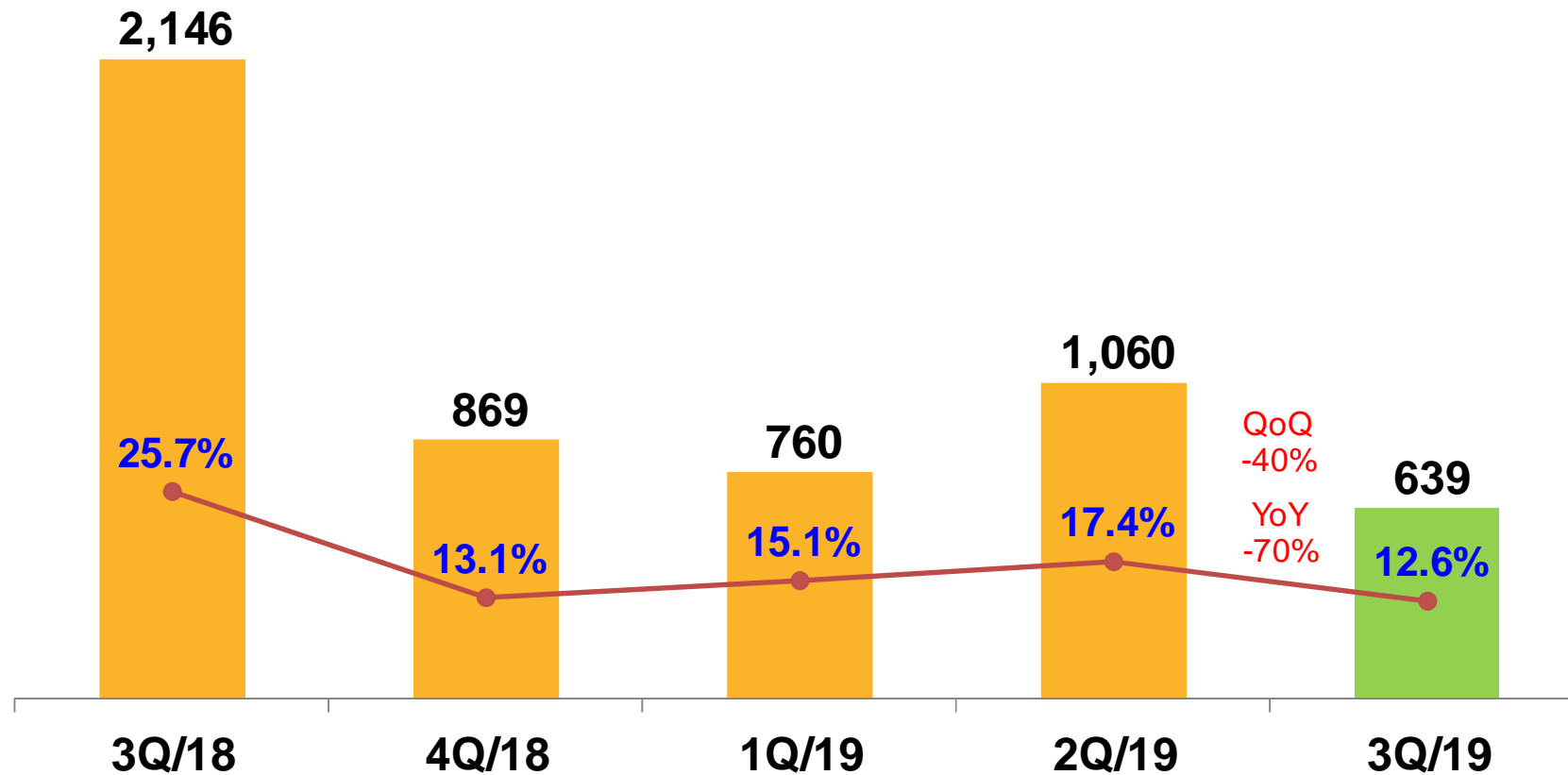
Unit: NT\$ million; % of Sales



# 1. Management Performance (6/11)

## ● Operating Profit

Unit: NT\$ million; % of Sales

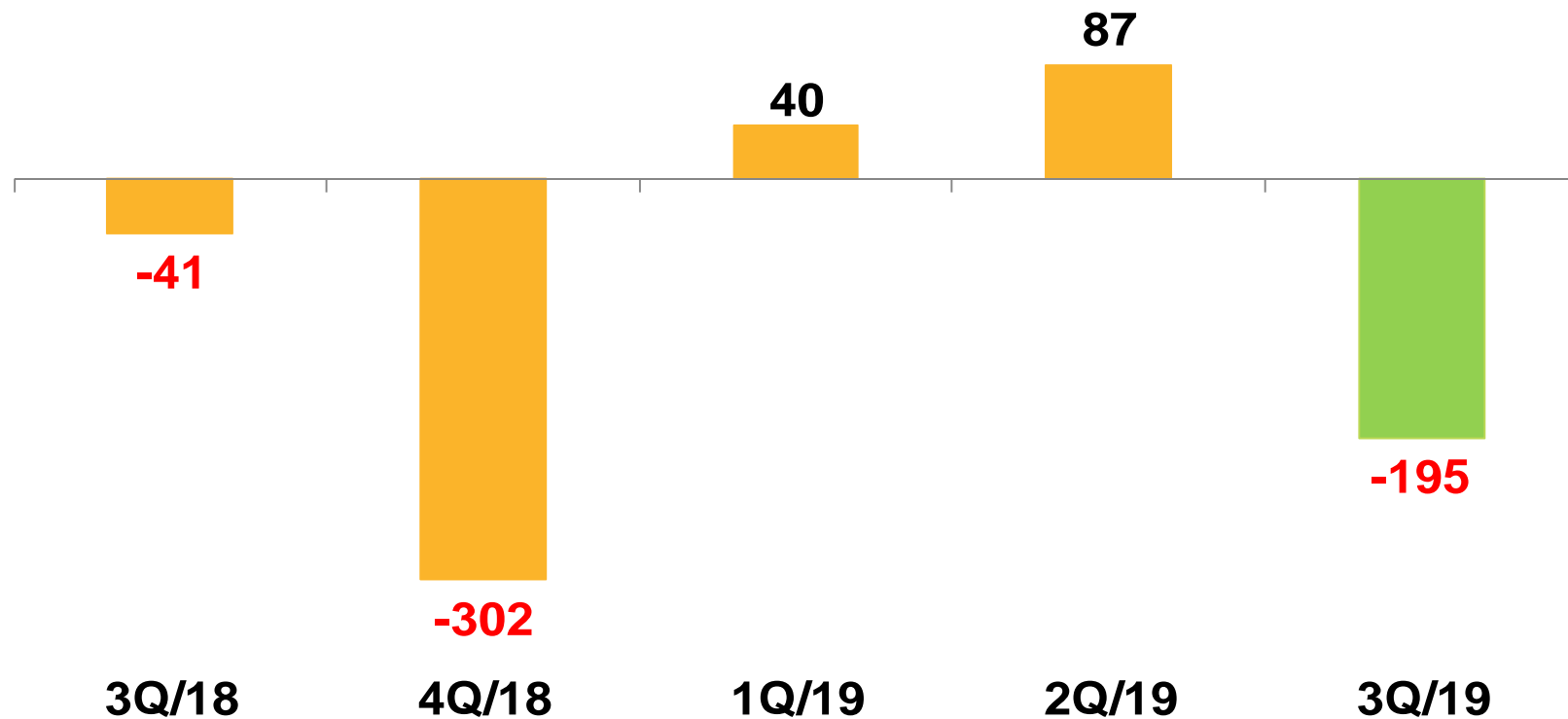




# 1. Management Performance (7/11)

Unit: NT\$ million

- Non-operating Income (Loss)

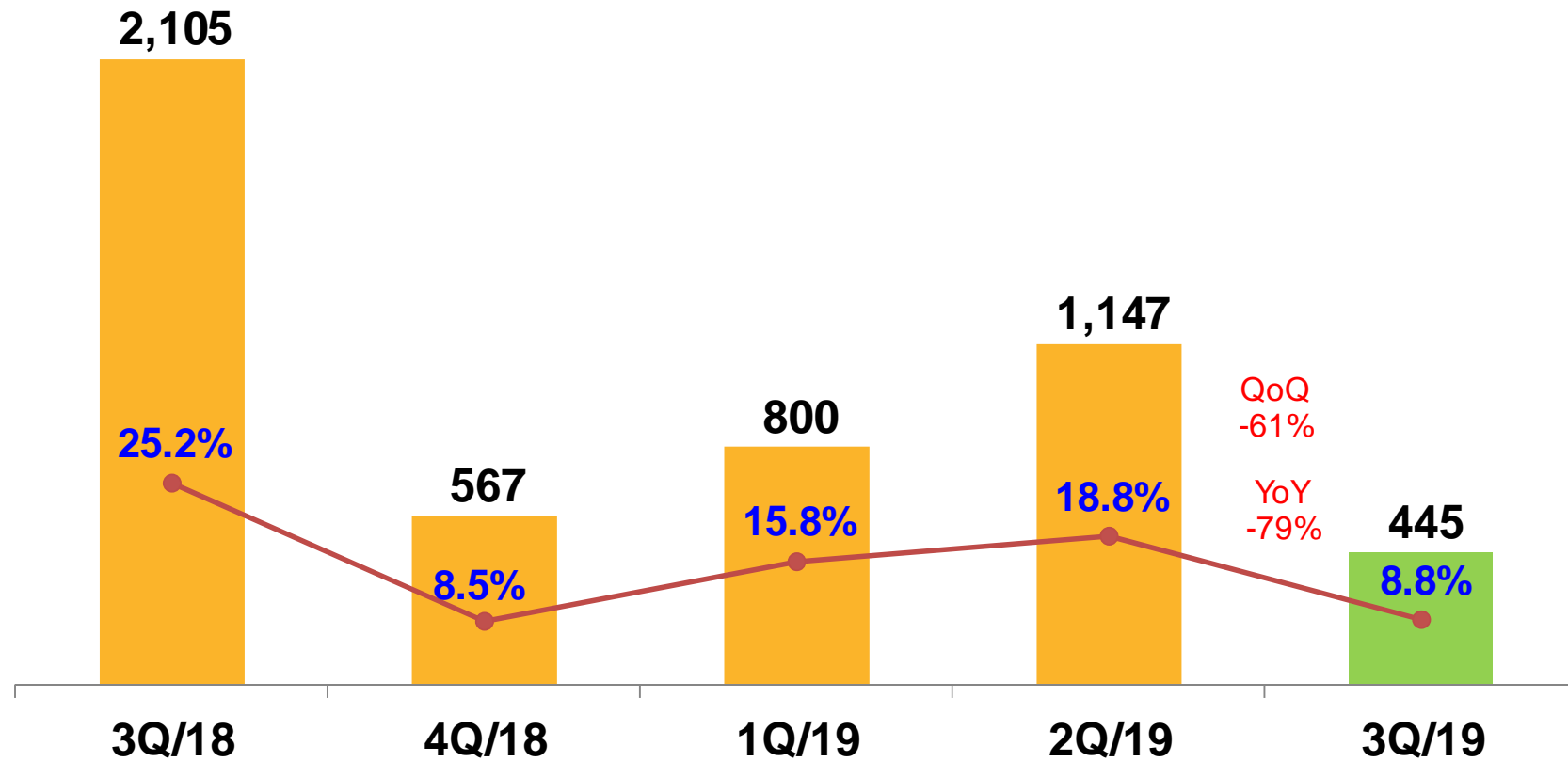


FX Gain(Loss)	-92	66	67	24	-208
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# 1. Management Performance (8/11)

## ● Profit Before Income Tax

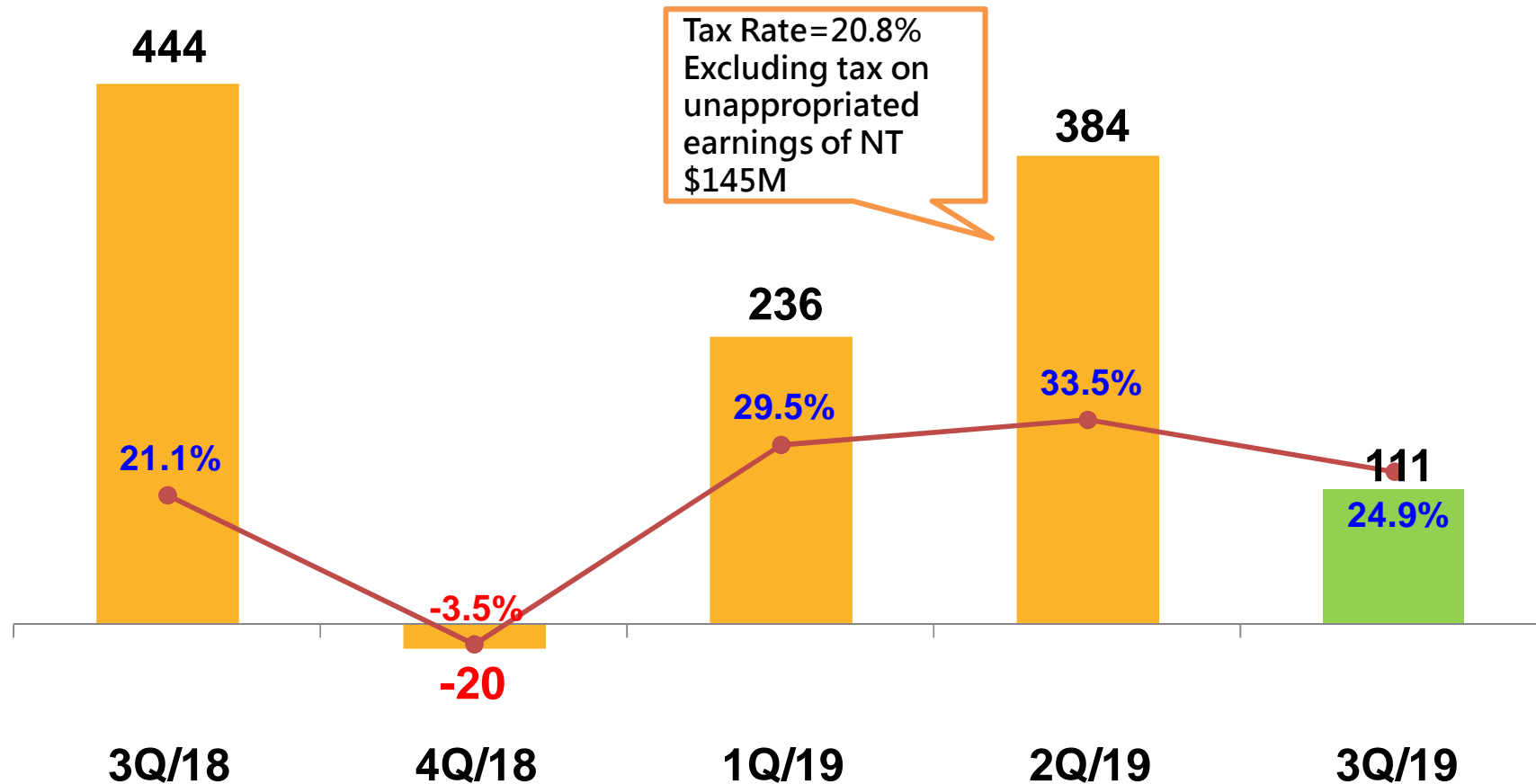
Unit: NT\$ million; % of Sales



# 1. Management Performance (9/11)

## ● Tax & Effective Tax Rate

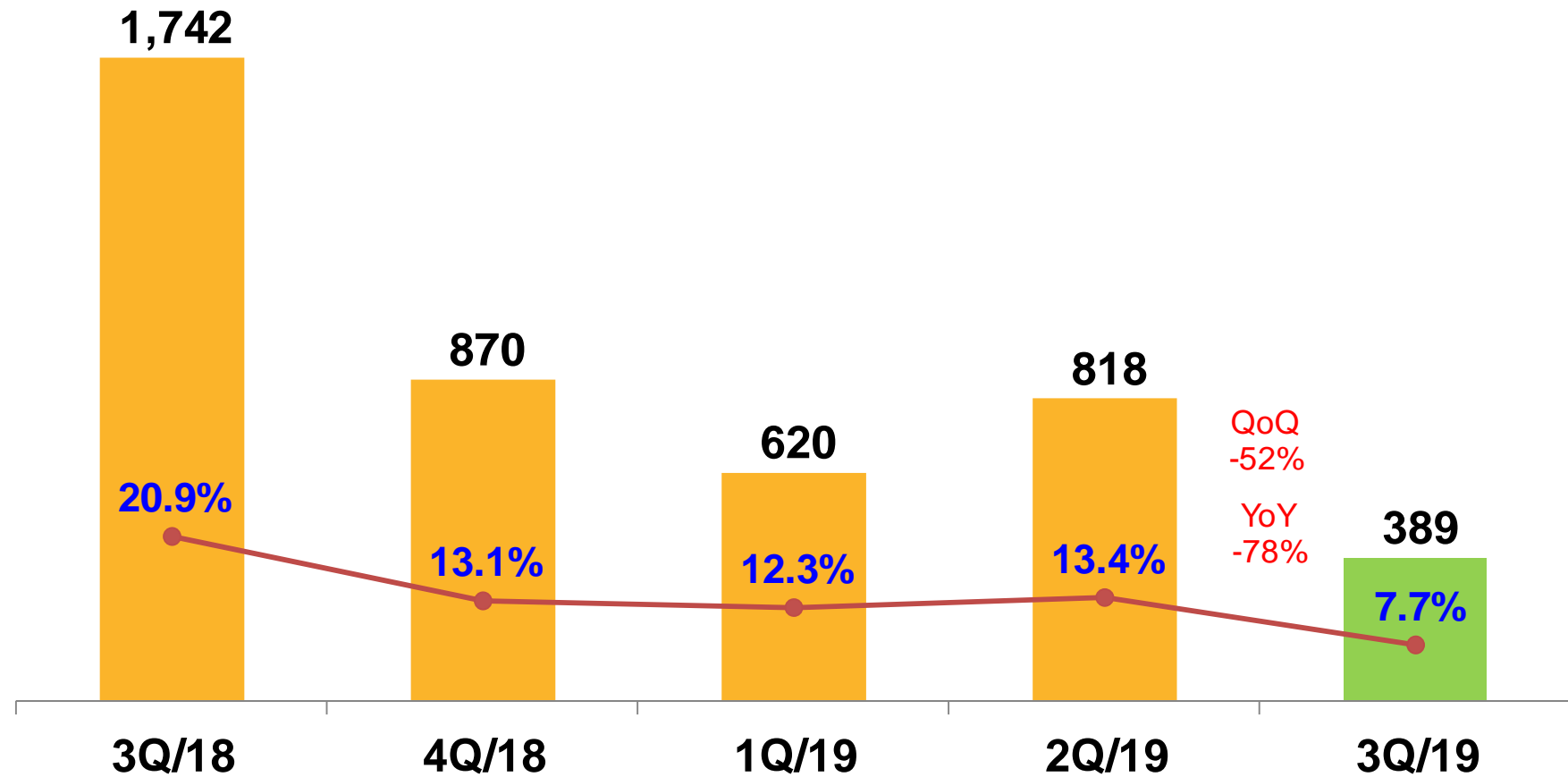
Unit: NT\$ million



# 1. Management Performance (10/11)

Unit: NT\$ million; % of Sales

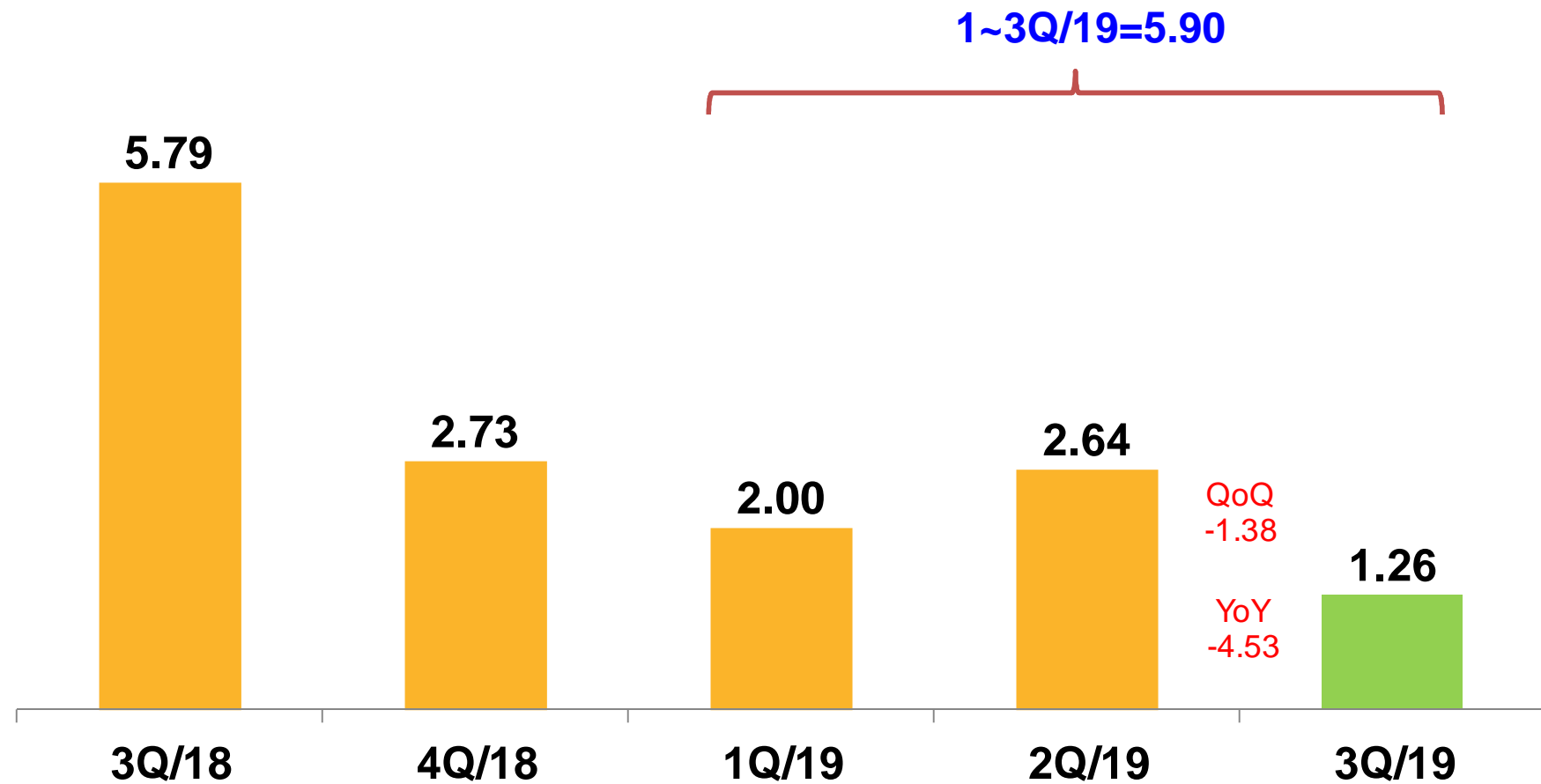
- Net Profit Attributable to Hiwin



# 1. Management Performance (11/11)

Unit: NT\$ dollar

## ● Basic EPS



## 2. Honor & Award(1/3)

- President CHUO is honored to be awarded entrepreneur of the year in <<Enterprise Asia>>.



## 2. Honor & Award(2/3)

- HIWIN is honored to be awarded International Trade Award for Best Contribution from the Ministry of Economic Affairs.



## 2. Honor & Award(3/3)

- HIWIN is honored to be awarded 2019 Taiwan International Brand potential star.





**HIWIN**<sup>®</sup>  
Motion Control and System Technology

Thank You

