



# Hiwin Technologies Corp.

## 2018 Q3 Investor Conference

**Mr. Leo Liao**  
Senior Vice President  
October 30, 2018



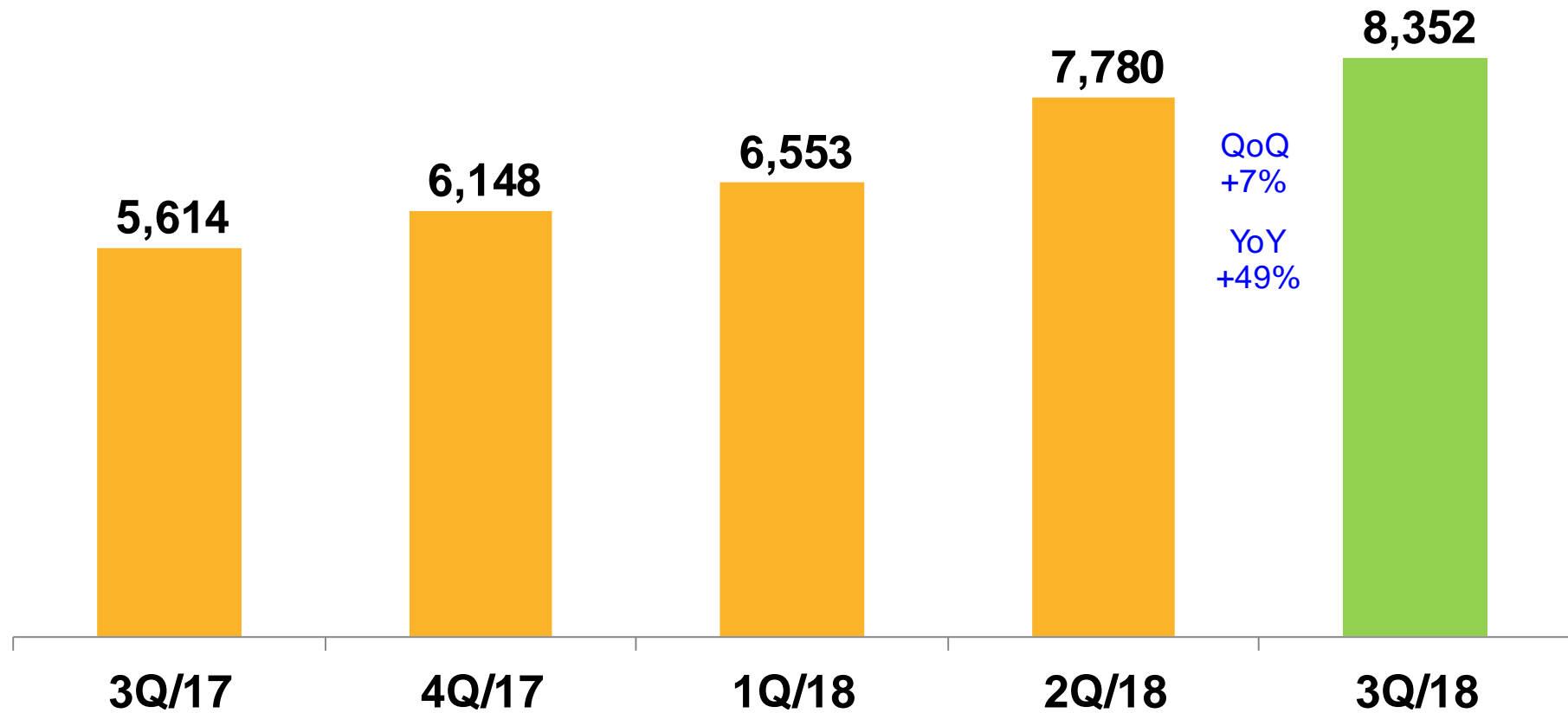
# Agenda

1. Management Performance
2. Honors and Awards

# 1. Management Performance (1/11)

## ● Sales

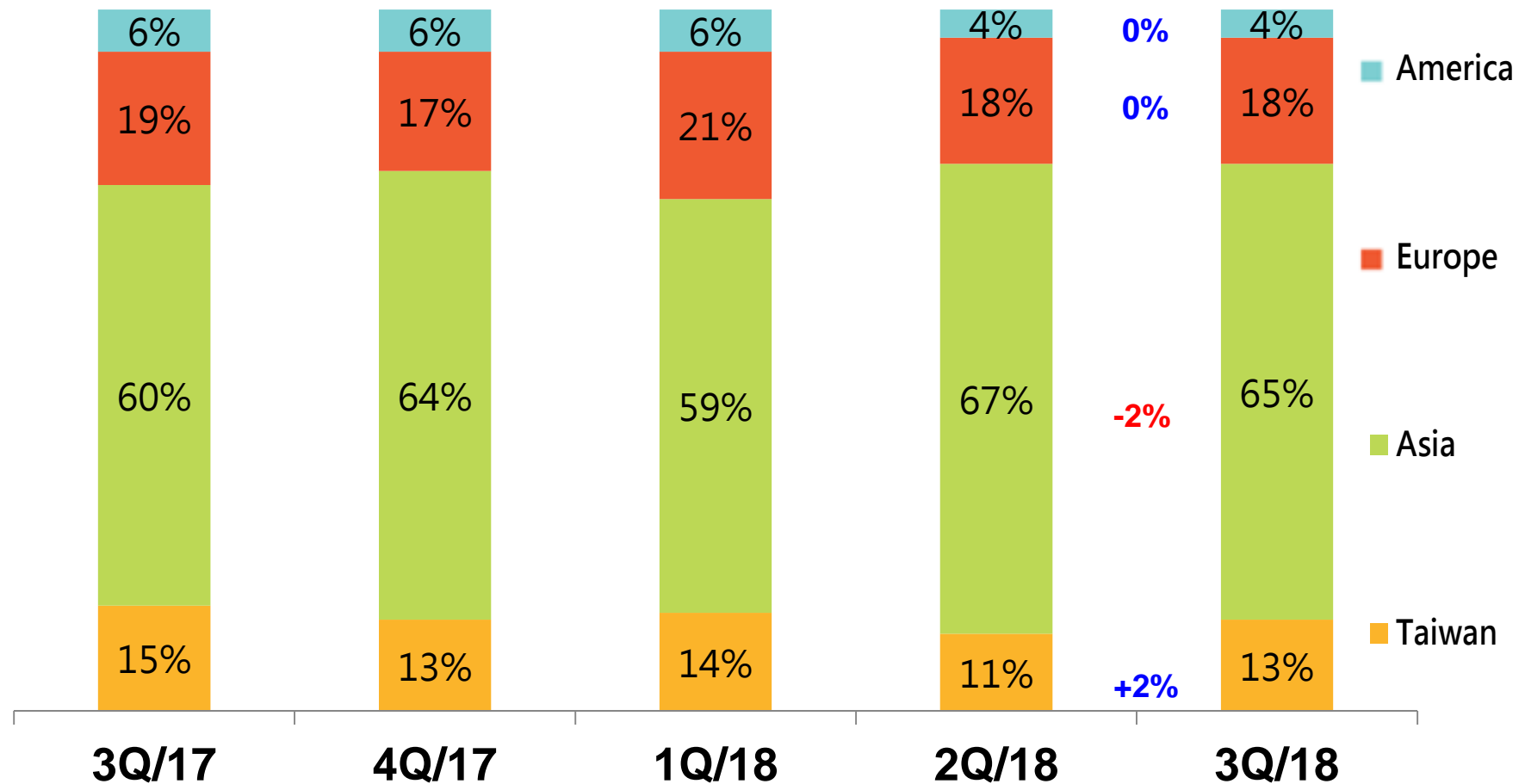
Unit: NT\$ million



# 1. Management Performance (2/11)

## ● Sales by Regions

Unit: %

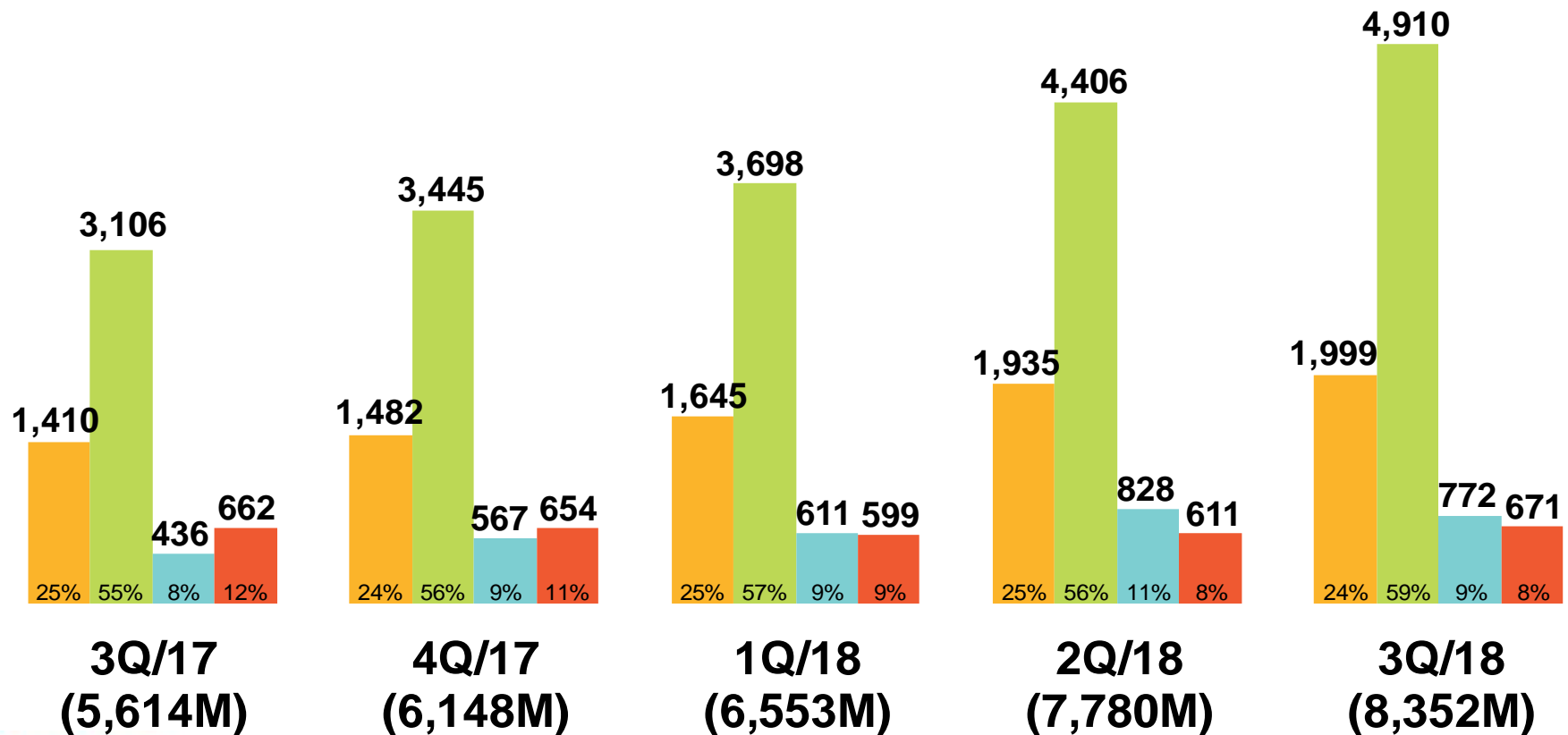


# 1. Management Performance (3/11)

## ● Sales by Products

Unit: NT\$ million

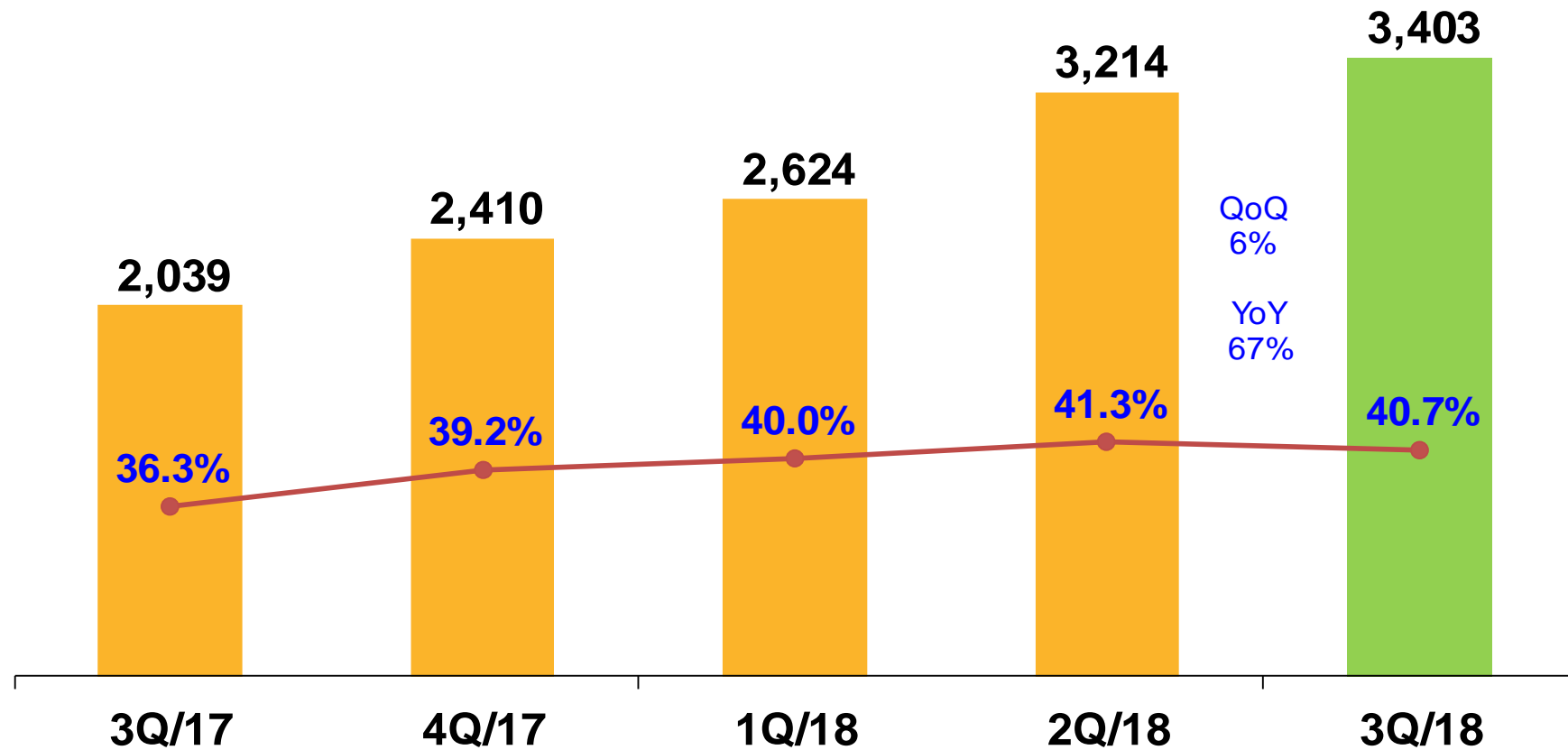
■ Ballscrew ■ Linear Guideway ■ Industrial Robot ■ Others



# 1. Management Performance (4/11)

## ● Gross Profit

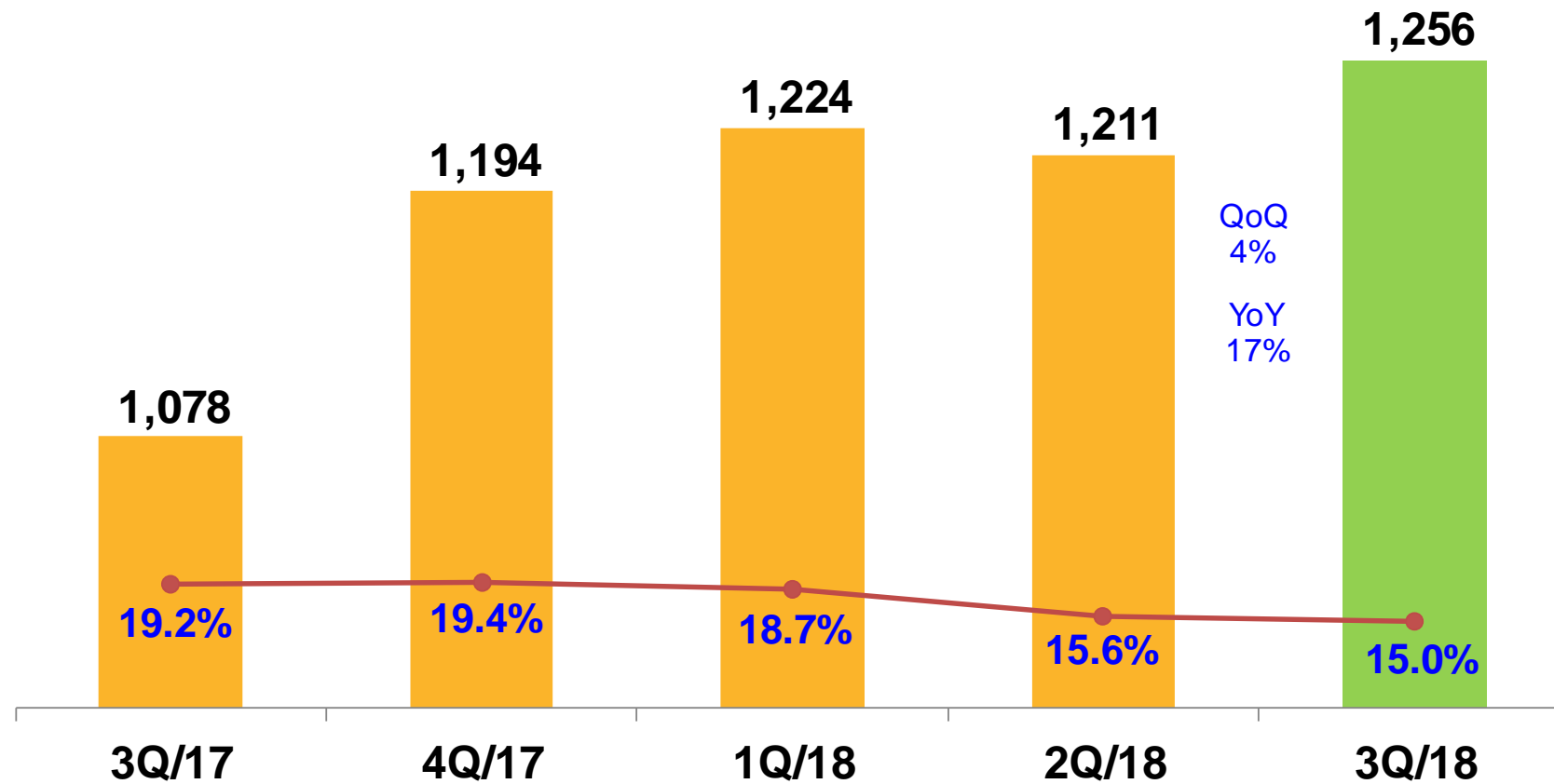
Unit: NT\$ million; % of Sales



# 1. Management Performance (5/11)

## ● Operating Expenses

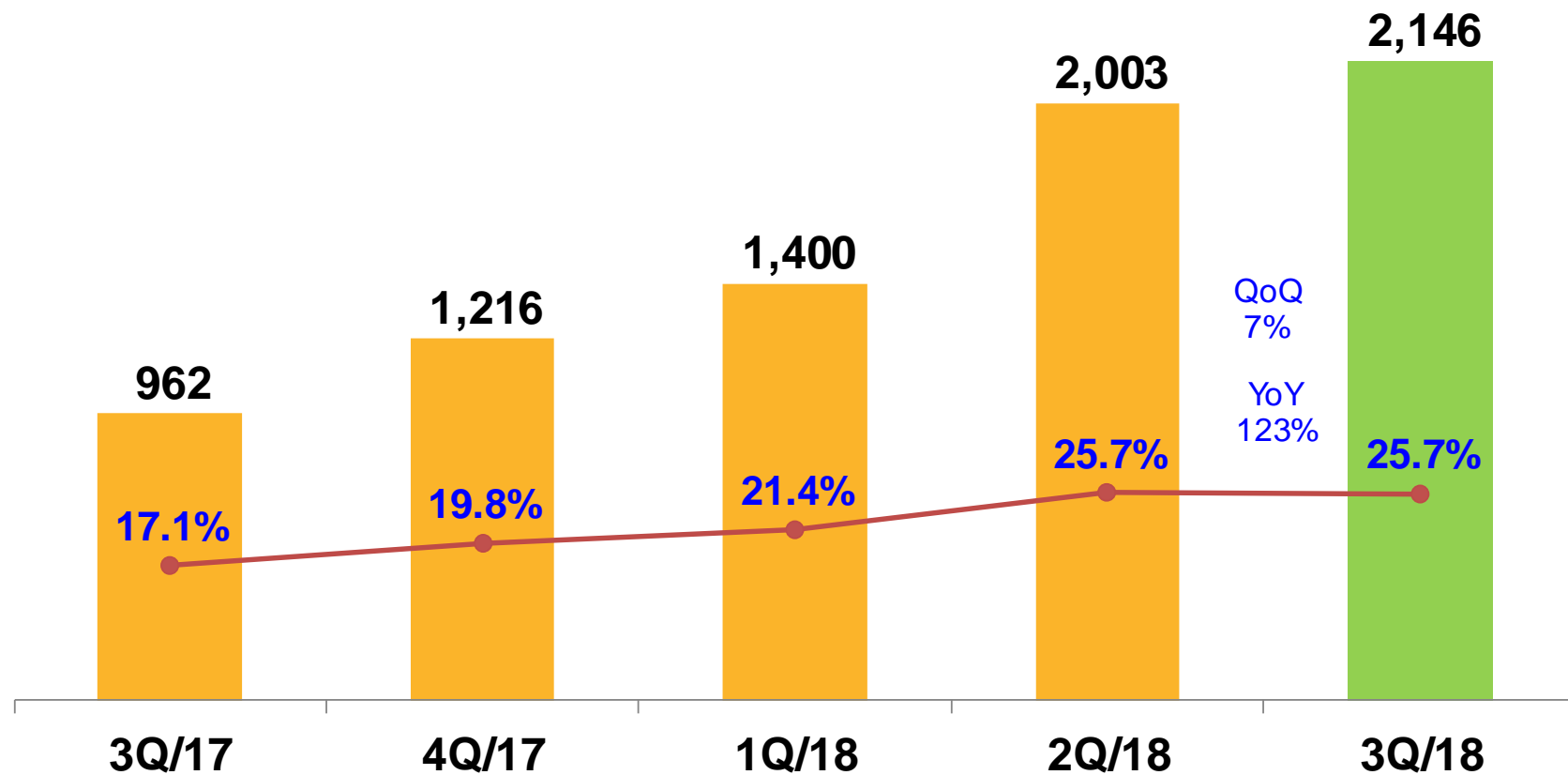
Unit: NT\$ million; % of Sales



# 1. Management Performance (6/11)

## ● Operating Profit

Unit: NT\$ million; % of Sales

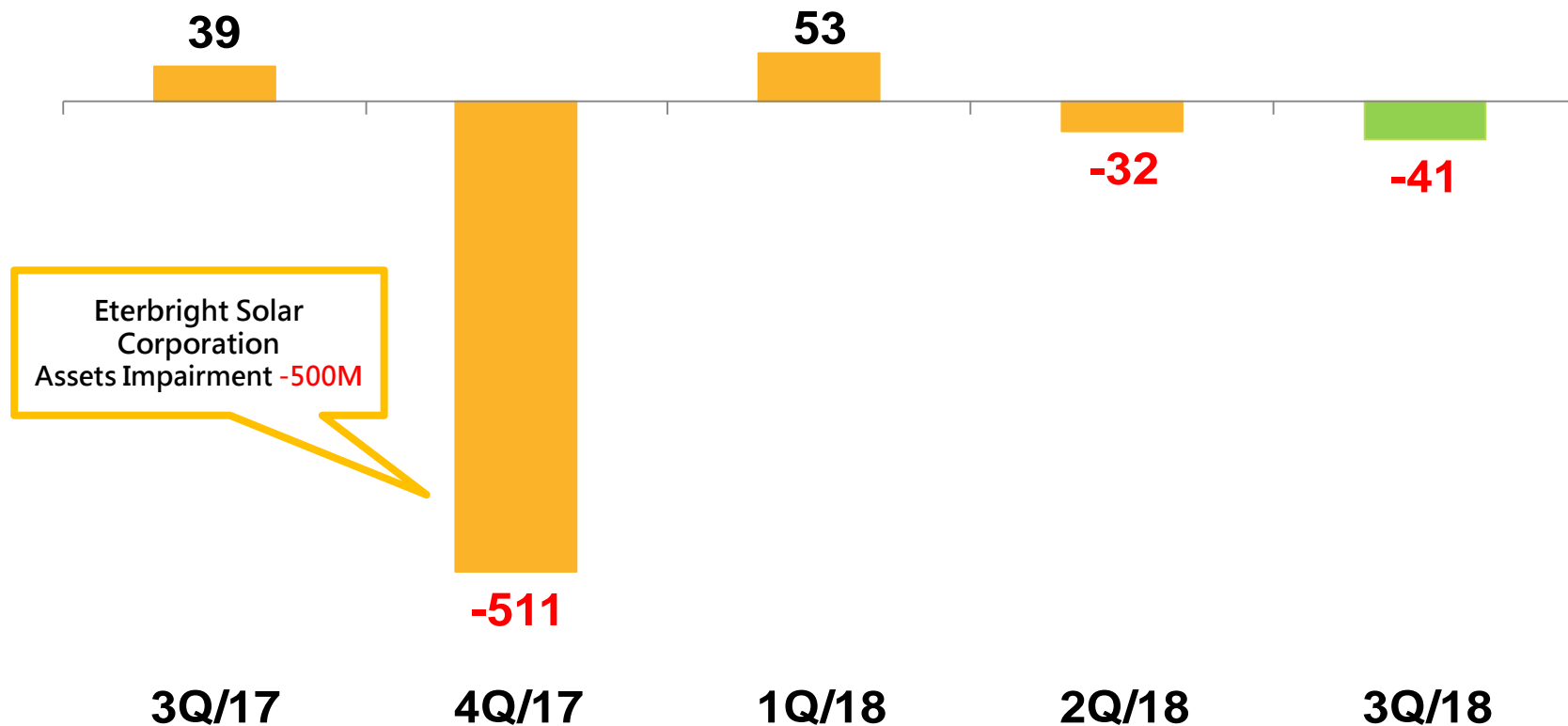




# 1. Management Performance (7/11)

Unit: NT\$ million

- Non-operating Income (Loss)

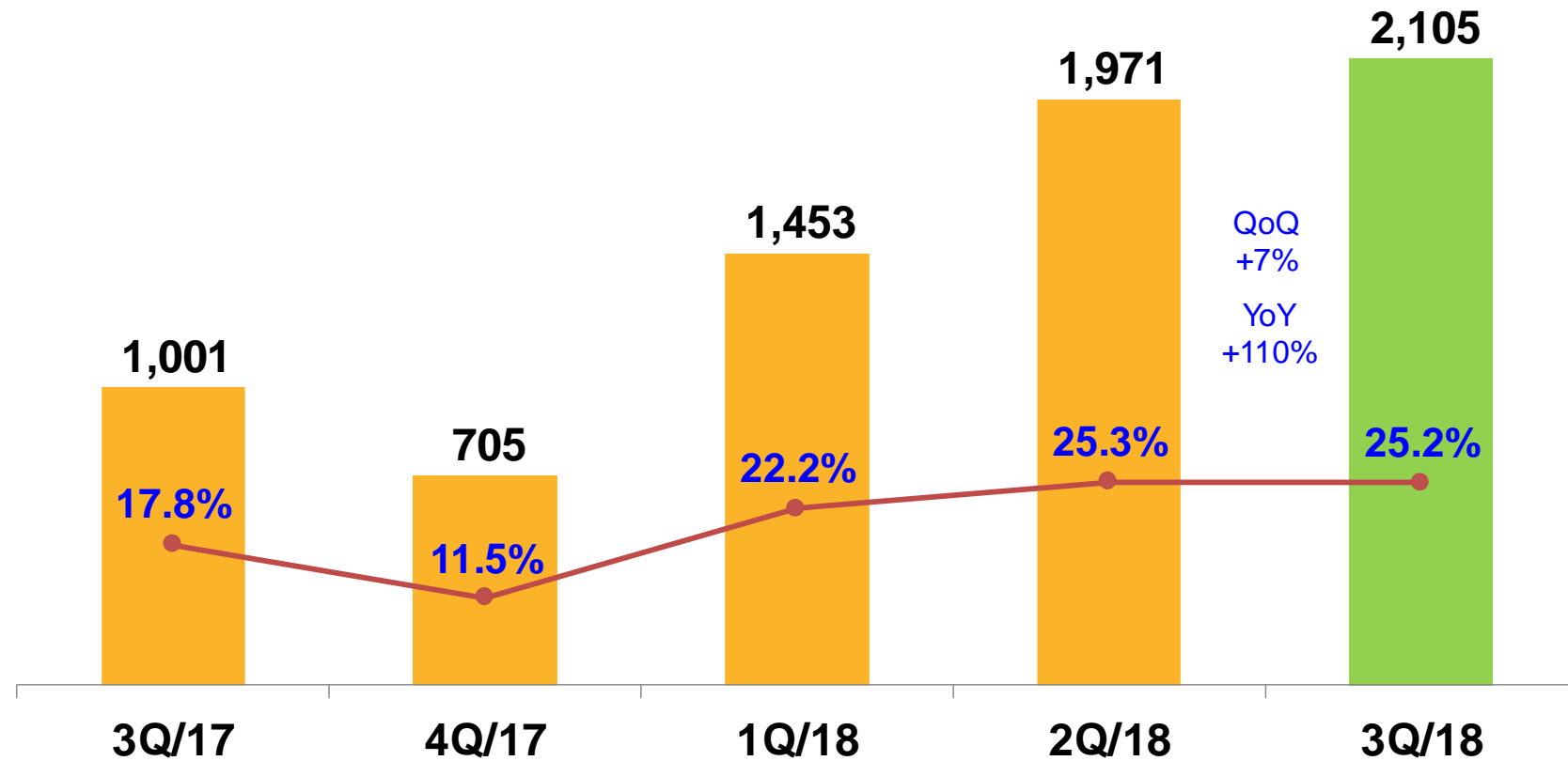


FX Gain(Loss)	76	11	84	-19	-92
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# 1. Management Performance (8/11)

## ● Profit Before Income Tax

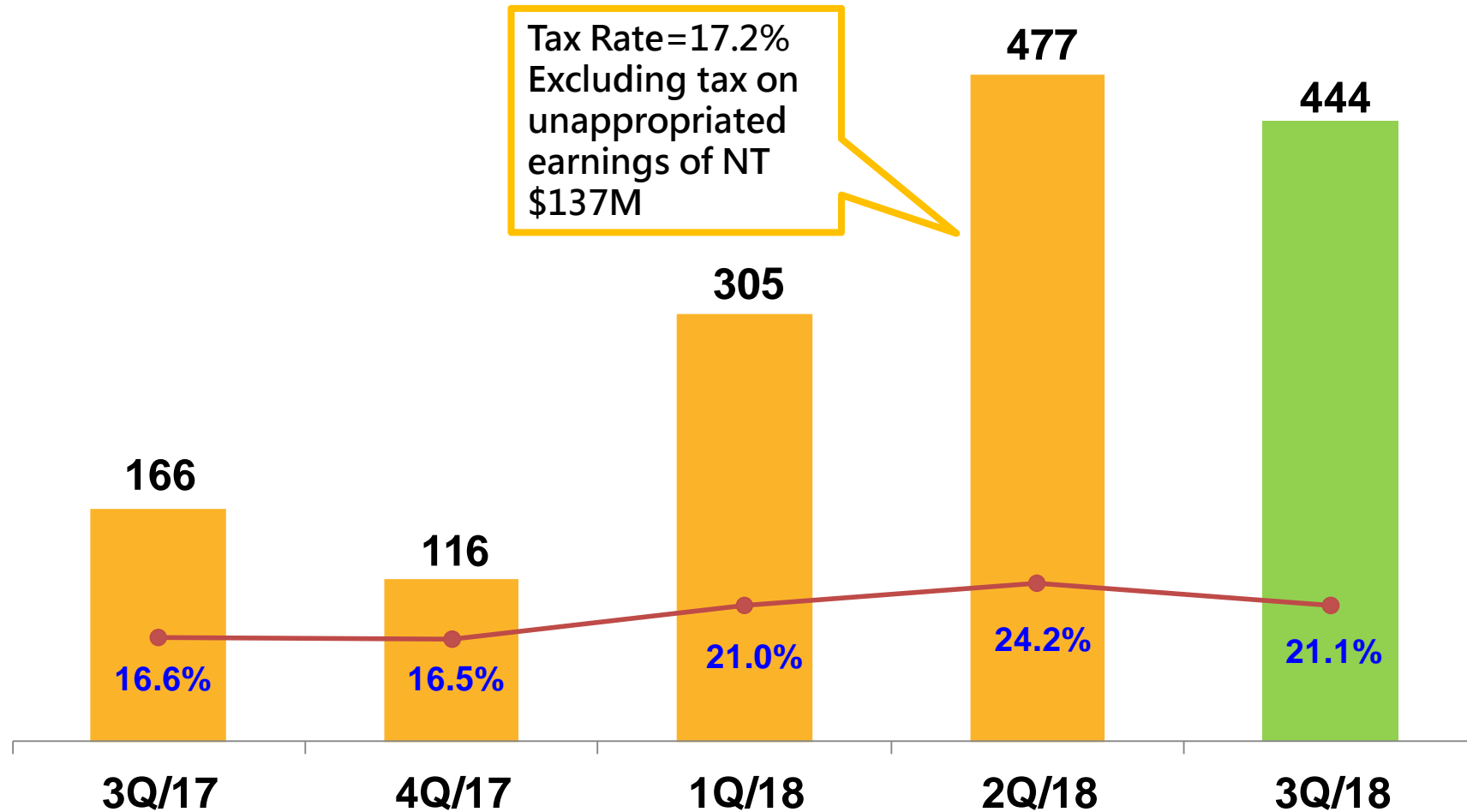
Unit: NT\$ million; % of Sales



# 1. Management Performance (9/11)

## ● Tax & Effective Tax Rate

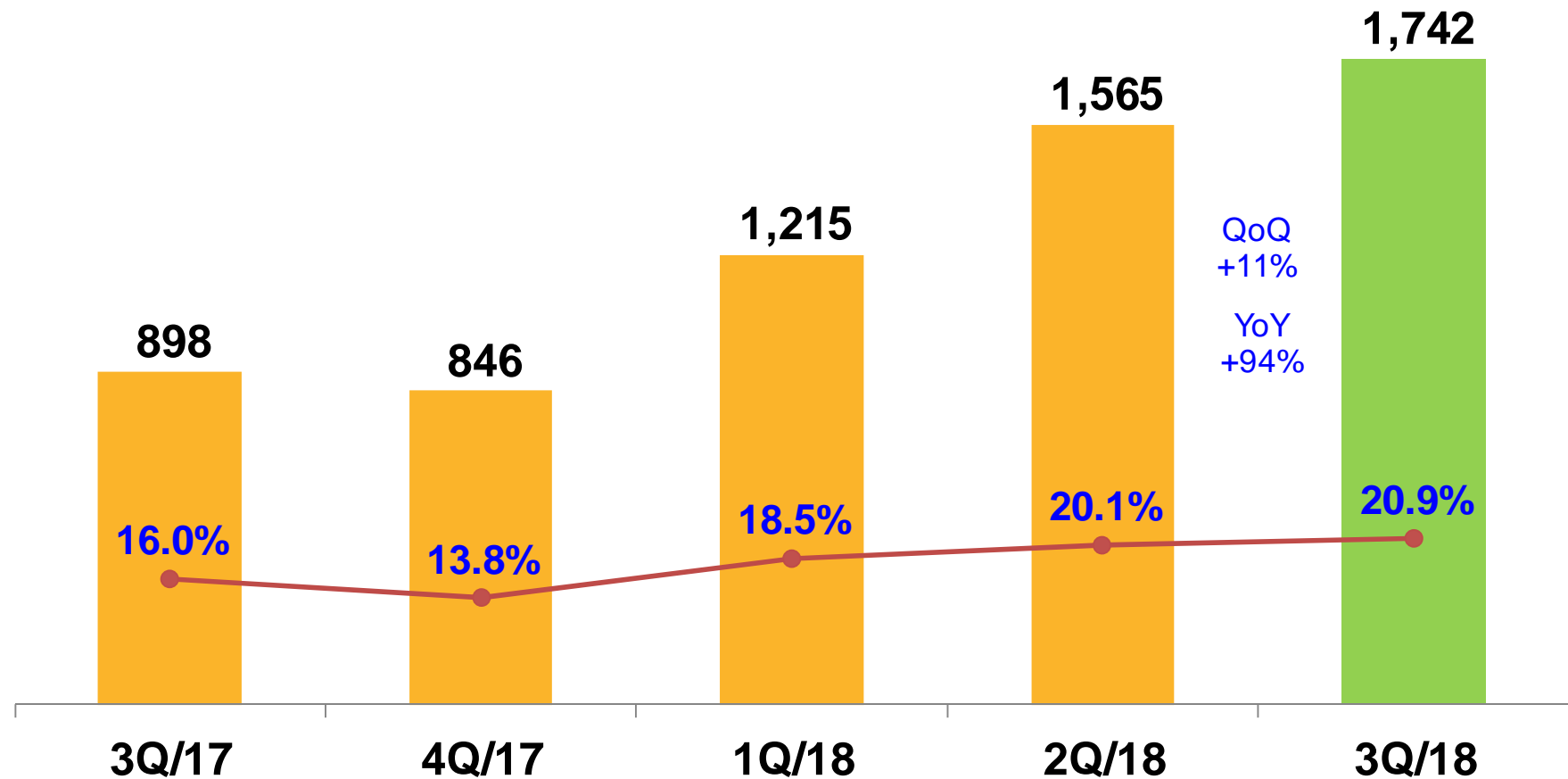
Unit: NT\$ million



# 1. Management Performance (10/11)

Unit: NT\$ million; % of Sales

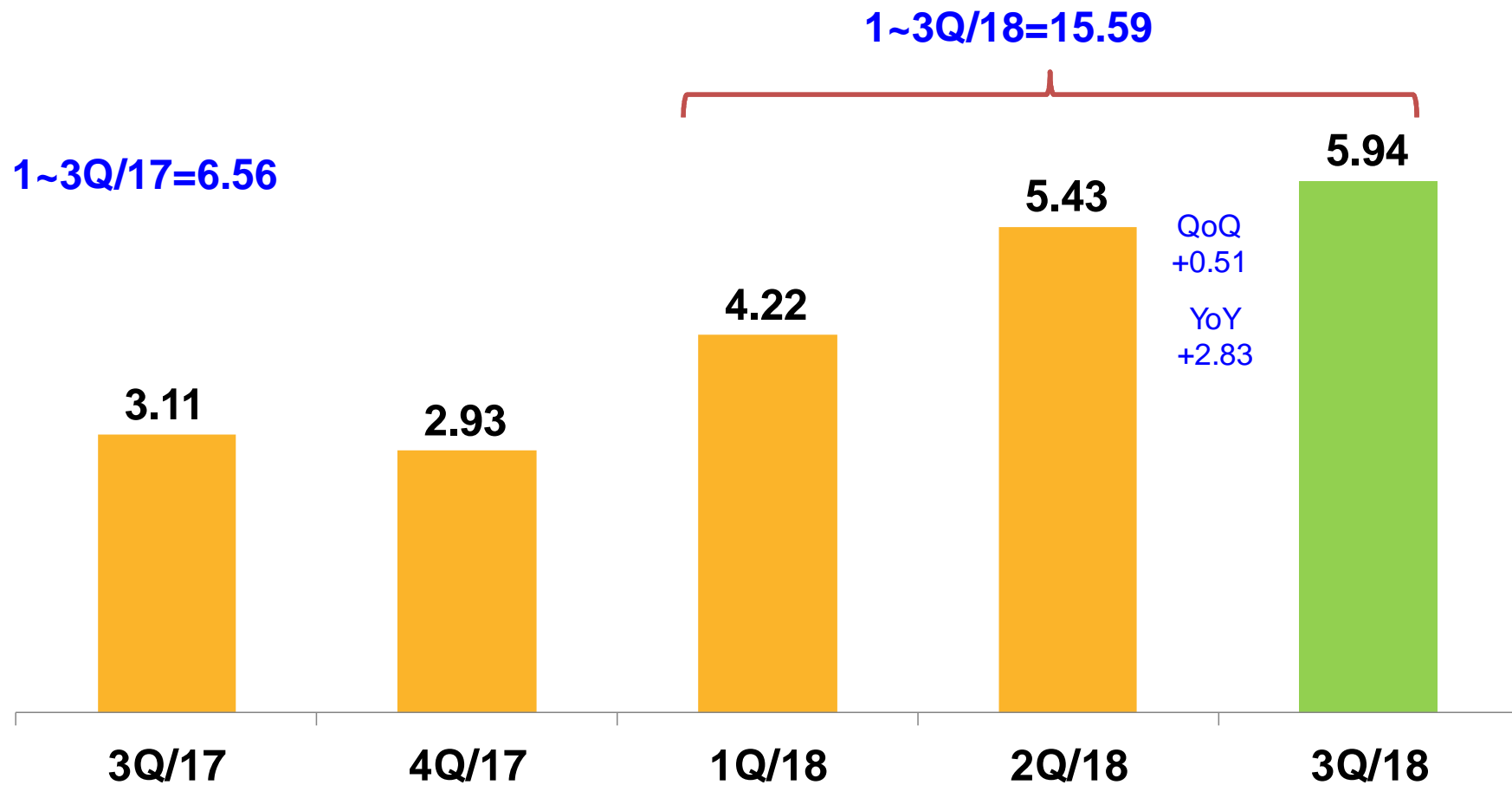
- Net Profit Attributable to Hiwin



# 1. Management Performance (11/11)

Unit: NT\$ dollar

## ● Basic EPS



## 2. Honor & Award (1/3)

- HIWIN Germany award the best seller at HELLER SUPPLIER AWARD 2018



## 二. Honor & Award (2/3)

- HIWIN EFEM award the assurance of SEMI S2



## 2. Honor & Award(3/3)

- President Cho award 8<sup>th</sup> of  
《2018 Taiwan Top 50 CEO》



卓永財董事長 榮登  
2018台灣執行長50強  
排名第8強

8 卓永財  
上銀科技董事長

產業 / 精密機械  
上任年度 / 1989  
創辦人 / 是  
總股東報酬率 / 1,921%  
總股東報酬率排名 / 13  
市值變化 / 增加新台幣1,236億元  
市值排名 / 25



哈佛商業評論第145期  
(2018年9月號)



# HIWIN MIKROSYSTEM CORP.

Listed on Emerging Stock Board of TPEx from October 29, 2018

company code : 4576



**HIWIN® MIKROSYSTEM**



Torque Motor  
Direct Drive Motor



Servo Drive



AC Servo Motor  
abilymotor



Linear Motor



Linear Motor Stage



Linear Actuator



Linear Motor  
Air Bearing Platform



Planar Servo Motor



Renewable Power  
Converter

**HIWIN**<sup>®</sup>  
Motion Control and System Technology

Thank You

